

# BETTER TOGETHER

## FOR ALL BUSINESSES

Get the value, power, and simplicity of Microsoft® Office 365 and CRM Online for businesses, a set of web-enabled tools that let you access your email, documents, contacts, customer records and calendars from virtually anywhere, on almost any device.

The service brings together online versions of the best communications and collaboration tools from Microsoft, at a price that businesses can afford. These are the much anticipated cloud services that gives businesses the capabilities and efficiencies to grow and target more rapid success.

## WHY OFFICE 365?

### WORK FROM VIRTUALLY ANYWHERE

Be productive on the go.

- Access your information via familiar Office desktop applications on PCs and Macs.
- View and edit documents with Office Web Apps across a broad range of browsers (Internet Explorer®, Firefox, Safari).
- Access your email from most browsers with Outlook Web App.
- Access mail, contacts, calendar, and SharePoint® sites from mobile devices including Windows® Phones, Nokia, Android, iPhone, and BlackBerry.

### COLLABORATE BETTER

Work together, smarter.

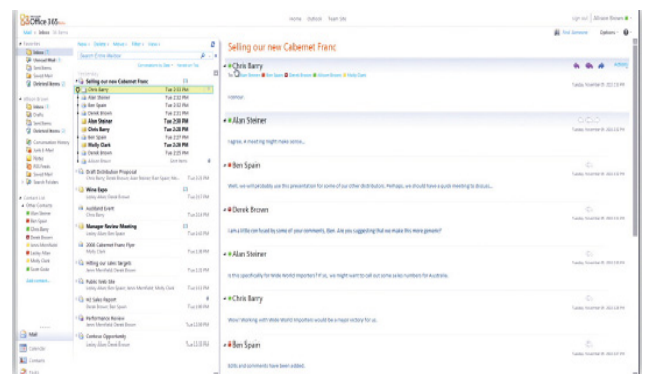
- Conduct online meetings with colleagues, partners, and customers, including audio, video, and screen sharing.
- Create sites to store your important office documents and work together with colleagues, partners, and customers.
- Share your calendar with colleagues, partners, and customers.
- Share important business information, including Access databases.
- Simultaneously edit documents with your colleagues.

### LOOK PROFESSIONAL

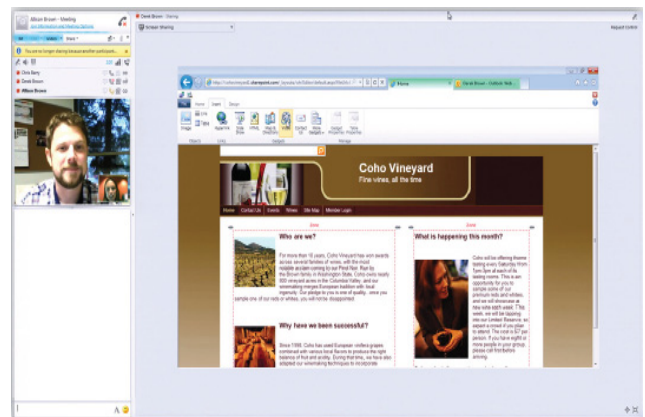
Be what's next.

- Easily design a professional looking public web site.
- Communicate with a domain-based email.
- Interface with customers using professional communications and collaboration tools.

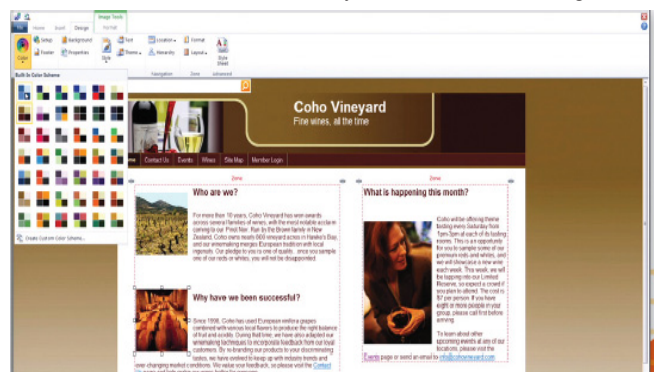
Web applications with cross-browser support



Online meeting presentation with PC-to-PC audio and video



Easy to use web-based design tools

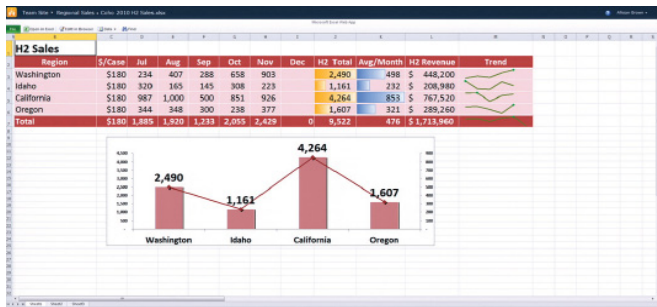


# WORK WITH WHAT YOU KNOW

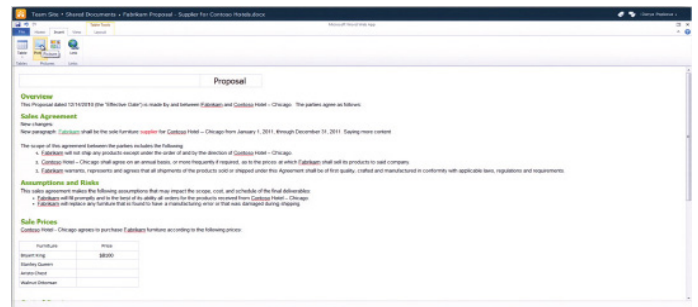
## USE FAMILIAR OFFICE TOOLS

- Works seamlessly with the programs you know and use most including Microsoft Outlook®, Word, Excel®, and PowerPoint®.
- Outlook powered by Exchange Online provides powerful tools for managing your email, calendar, and contacts.
- A familiar ribbon interface across the Office suite, including within Web Apps.

Familiar Office applications



Edit documents in the browser



# OVERVIEW OF SERVICES

## WEB APPS

Easily access, view, and edit documents directly from a web browser.

- View and make light edits to Word, Excel, PowerPoint, and OneNote® documents.
- Simultaneously edit Excel and OneNote documents with others in real-time.

## SHAREPOINT ONLINE

Share business information in one centralised place.

- Share important documents, insights, and status updates with colleagues.
- Market your business with a simple public-facing web site.

## CRM ONLINE

Real-time Analytics Dashboards for real-time business intelligence.

- Familiar Microsoft Office® look & feel, simplified navigation and 'drag and drop' form design.
- Enriched Outlook views, commands and formatting of key CRM information.

## LYNC ONLINE

Find and connect with colleagues and customers from virtually anywhere with Microsoft Lync™ Online.

- View presence status information and click-to-communicate through IM, audio/video calls, and online meetings.
- Make PC-to-PC voice and video calls and conduct rich online meetings—including audio, video, and web conferencing.

## EXCHANGE ONLINE

Synch email, calendar, and contacts across PC, phone, and browser with Exchange Online.

- Easily manage email, calendar, and contacts from virtually anywhere.
- Premium antivirus and anti-spam protection.

# WHY OUTSOURCERY

## MICROSOFT'S #1 WORLDWIDE PARTNER

Winners of Microsoft Worldwide Partner Awards as 'Hosting Solutions Partner of the Year 2010' and 'Dynamics Hosting Partner of the Year Finalist 2011', as well as being named in the Presidents Club for Microsoft Dynamics; an elite group of strategic partners whose sales achievement ranks them in the highest echelon of the Microsoft Dynamics global network of partners.

## REALISE THE VALUE IN YOUR ON-LINE SERVICES

As Microsoft Hosting Partner of the Year we are experts in making your transition to the Cloud simple, efficient and painless, ensuring you realise value with your on-line services faster. Our team is one of the most recognised in the industry and use a selection of deployment methods, tools and skills designed to make migrations an unqualified success.

## SUPPORT FOR YOUR JOURNEY INTO THE CLOUD

Our UK based service desk can provide comprehensive support and single point of contact with expertise to fault find across all products and technologies. ITILv3 trained support teams and ITIL Service Management frameworks means you are supported by best-practice processes.



2011 PARTNER OF THE YEAR  
Microsoft Dynamics CRM  
Finalist



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**OUTSOURCERY®**  
THE CLOUD EXPERTS