

TAPE BACKUP vs OUTSOURCERY'S STORESAFE ONLINE BACKUP SOLUTION

Data is your most valuable business asset. Online backup provides a more reliable, more cost effective and faster backup solution than traditional tape backups. With secure storage, simple data recovery and 'pay-as-you-go' pricing, businesses can benefit from the service through operational budgets rather than capital expenditure. This cost comparison demonstrates the value of Outsourcery's StoreSafe Online Backup solutions.

COST SAVINGS SUMMARY – 100GB BACKUP

<u>TAPE BACKUP SOLUTION COSTS:</u>	
- Tape Backup - Year 1	£8,039.00
- Tape Backup - Year 2	£5,870.00
- Tape Backup - Year 3	£5,870.00
TOTAL COST (3 YEARS)	£19,779.00

<u>HOSTED SOLUTION COSTS (OUTSOURCERY):</u>		OUTSOURCERY <small>CHANGING WORK FOR GOOD</small>
- Outsourcery Hosted Solution - Year 1	£959.40	
- Outsourcery Hosted Solution - Year 2	£959.40	
- Outsourcery Hosted Solution - Year 3	£959.40	
TOTAL COST (3 YEARS)	£2,878.20	

<u>COST SAVINGS WITH A HOSTED SOLUTION:</u>		
- Cost Savings (1 Year)	£7,079.60	88%
- Cost Savings (2 Years)	£11,990.20	86%
- Cost Savings (3 Years)	£16,900.80	85%

TAPE BACKUP COST BREAKDOWN – 100GB

Hardware	Quantity	Cost Year 1	Cost Year 2	Cost Year 3
Tape Drive	1	£2,089.00	£0.00	£0.00
Tapes (Replaced Yearly)	20	£400.00	£400.00	£400.00
Total Hardware Cost		£2,489.00	£400.00	£400.00

Installation, Maintenance & Support	Hours (per Year)	Cost Year 1	Cost Year 2	Cost Year 3
Initial Setup & Configuration (In-house Engineer)	4	£80.00	£0.00	£0.00
Daily Tape Changes, Backup Checks & Admin. (In-house Engineer, 30 mins per day)	130	£2,600.00	£2,600.00	£2,600.00
Annual Tape Replacement (In-house Engineer)	4	£80.00	£80.00	£80.00
System Maintenance & Support (External Provider)	12	£900.00	£900.00	£900.00
Offsite Archiving Service (External Provider)	-	£1,650.00	£1,650.00	£1,650.00
Data Restore from Backups (In-house Engineer, 1 hour per month)	12	£240.00	£240.00	£240.00
Total Installation, Maintenance & Support Cost		£5,550.00	£5,470.00	£5,470.00

Total Cost	£8,039.00	£5,870.00	£5,870.00
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STORESAFE ONLINE SERVER BACKUP COST – 100GB

Online Backup Solution	Monthly Price	Cost Year 1	Cost Year 2	Cost Year 3
100GB Online Server Backup	£79.95	£959.40	£959.40	£959.40

Total Cost	£959.40	£959.40	£959.40
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COST SAVINGS SUMMARY – 300GB BACKUP

<u>TAPE BACKUP SOLUTION COSTS:</u>	
- Tape Backup - Year 1	£8,039.00
- Tape Backup - Year 2	£5,870.00
- Tape Backup - Year 3	£5,870.00
TOTAL COST (3 YEARS)	£19,779.00

<u>HOSTED SOLUTION COSTS (OUTSOURCERY):</u>		OUTSOURCERY CHANGING WORK FOR GOOD
- Outsourcery Hosted Solution - Year 1	£2,039.40	
- Outsourcery Hosted Solution - Year 2	£2,039.40	
- Outsourcery Hosted Solution - Year 3	£2,039.40	
TOTAL COST (3 YEARS)	£6,118.20	

<u>COST SAVINGS WITH A HOSTED SOLUTION:</u>		
- Cost Savings (1 Year)	£5,999.60	75%
- Cost Savings (2 Years)	£9,830.20	71%
- Cost Savings (3 Years)	£13,660.80	69%

TAPE BACKUP COST BREAKDOWN – 300GB

Hardware	Quantity	Cost Year 1	Cost Year 2	Cost Year 3
Tape Drive	1	£2,089.00	£0.00	£0.00
Tapes (Replaced Yearly)	20	£400.00	£400.00	£400.00
Total Hardware Cost		£2,489.00	£400.00	£400.00
Installation, Maintenance & Support	Hours (per Year)	Cost Year 1	Cost Year 2	Cost Year 3
Initial Setup & Configuration (In-house Engineer)	4	£80.00	£0.00	£0.00
Daily Tape Changes, Backup Checks & Admin. (In-house Engineer, 30 mins per day)	130	£2,600.00	£2,600.00	£2,600.00
Annual Tape Replacement (In-house Engineer)	4	£80.00	£80.00	£80.00
System Maintenance & Support (External Provider)	12	£900.00	£900.00	£900.00
Offsite Archiving Service (External Provider)	-	£1,650.00	£1,650.00	£1,650.00
Data Restore from Backups (In-house Engineer, 1 hour per month)	12	£240.00	£240.00	£240.00
Total Installation, Maintenance & Support Cost		£5,550.00	£5,470.00	£5,470.00
Total Cost		£8,039.00	£5,870.00	£5,870.00

STORESAFE ONLINE SERVER BACKUP COST – 300GB

Online Backup Solution	Monthly Price	Cost Year 1	Cost Year 2	Cost Year 3
300GB Online Server Backup	£169.95	£2,039.40	£2,039.40	£2,039.40
Total Cost		£2,039.40	£2,039.40	£2,039.40

COST SAVINGS SUMMARY – 500GB BACKUP

<u>TAPE BACKUP SOLUTION COSTS:</u>	
- Tape Backup - Year 1	£8,239.00
- Tape Backup - Year 2	£6,070.00
- Tape Backup - Year 3	£6,070.00
TOTAL COST (3 YEARS)	£20,379.00

<u>HOSTED SOLUTION COSTS (OUTSOURCERY):</u>		OUTSOURCERY CHANGING WORK FOR GOOD
- Outsourcery Hosted Solution - Year 1	£3,119.40	
- Outsourcery Hosted Solution - Year 2	£3,119.40	
- Outsourcery Hosted Solution - Year 3	£3,119.40	
TOTAL COST (3 YEARS)	£9,358.20	

<u>COST SAVINGS WITH A HOSTED SOLUTION:</u>		
- Cost Savings (1 Year)	£5,119.60	62%
- Cost Savings (2 Years)	£8,070.20	56%
- Cost Savings (3 Years)	£11,020.80	54%

TAPE BACKUP COST BREAKDOWN – 500GB				
Hardware	Quantity	Cost Year 1	Cost Year 2	Cost Year 3
Tape Drive	1	£2,089.00	£0.00	£0.00
Tapes (Replaced Yearly)	20	£600.00	£600.00	£600.00
Total Hardware Cost		£2,689.00	£600.00	£600.00
Installation, Maintenance & Support	Hours (per Year)	Cost Year 1	Cost Year 2	Cost Year 3
Initial Setup & Configuration (In-house Engineer)	4	£80.00	£0.00	£0.00
Daily Tape Changes, Backup Checks & Admin. (In-house Engineer, 30 mins per day)	130	£2,600.00	£2,600.00	£2,600.00
Annual Tape Replacement (In-house Engineer)	4	£80.00	£80.00	£80.00
System Maintenance & Support (External Provider)	12	£900.00	£900.00	£900.00
Offsite Archiving Service (External Provider)	-	£1,650.00	£1,650.00	£1,650.00
Data Restore from Backups (In-house Engineer, 1 hour per month)	12	£240.00	£240.00	£240.00
Total Installation, Maintenance & Support Cost		£5,550.00	£5,470.00	£5,470.00
Total Cost		£8,239.00	£6,070.00	£6,070.00
STORESAFE ONLINE SERVER BACKUP COST – 500GB				
Online Backup Solution	Monthly Price	Cost Year 1	Cost Year 2	Cost Year 3
500GB Online Server Backup	£259.95	£3,119.40	£3,119.40	£3,119.40
Total Cost		£3,119.40	£3,119.40	£3,119.40

FURTHER INFORMATION

To find out more about Outsourcery's StoreSafe Online Server Backup solutions, call us on 0844 847 9606 or visit www.outsourcery.co.uk/storesafeserverbackup